



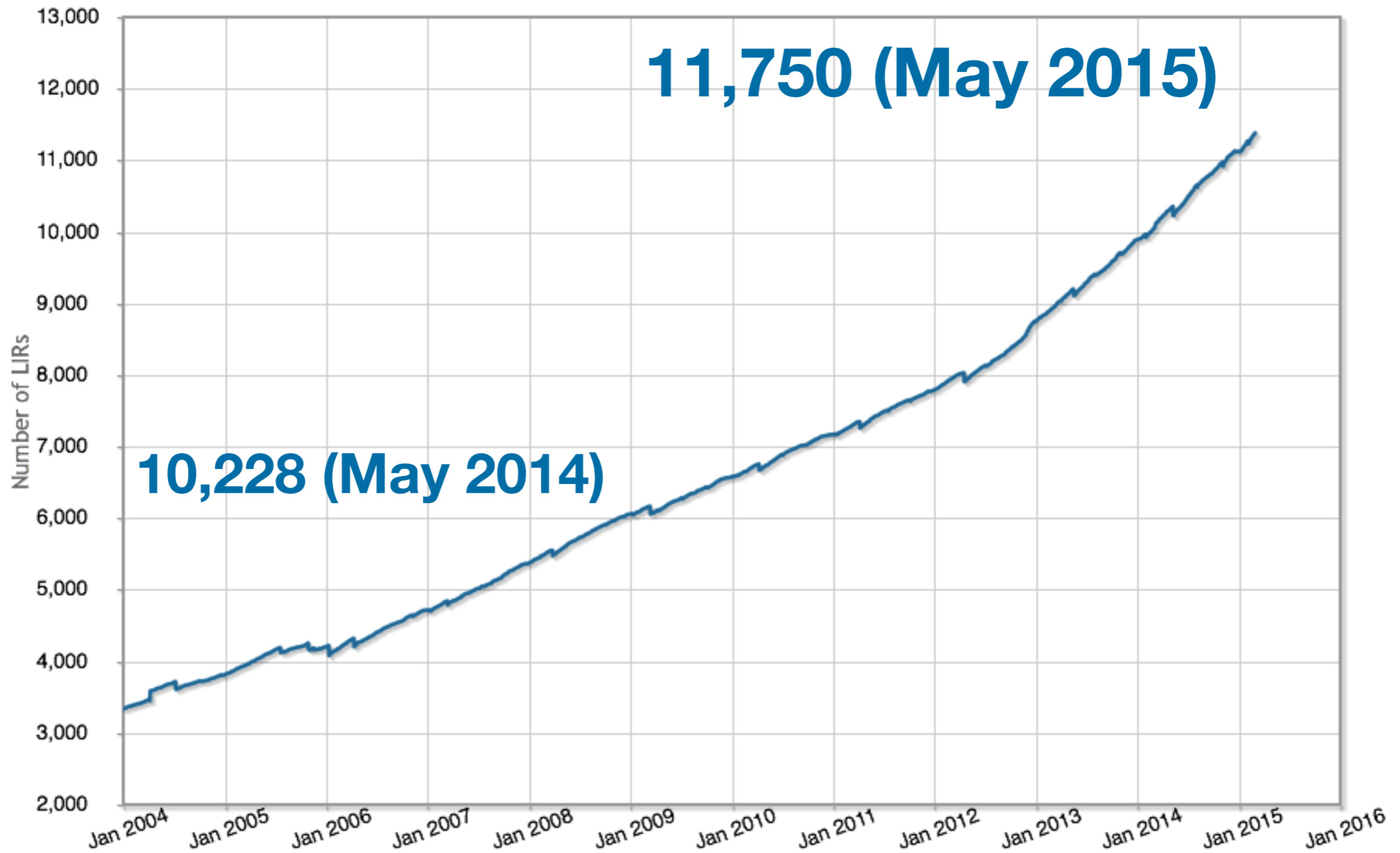
**RIPE  
NCC**

## **RIPE NCC Services WG**

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Axel Pawlik  
Managing Director, RIPE NCC

# Membership Growth



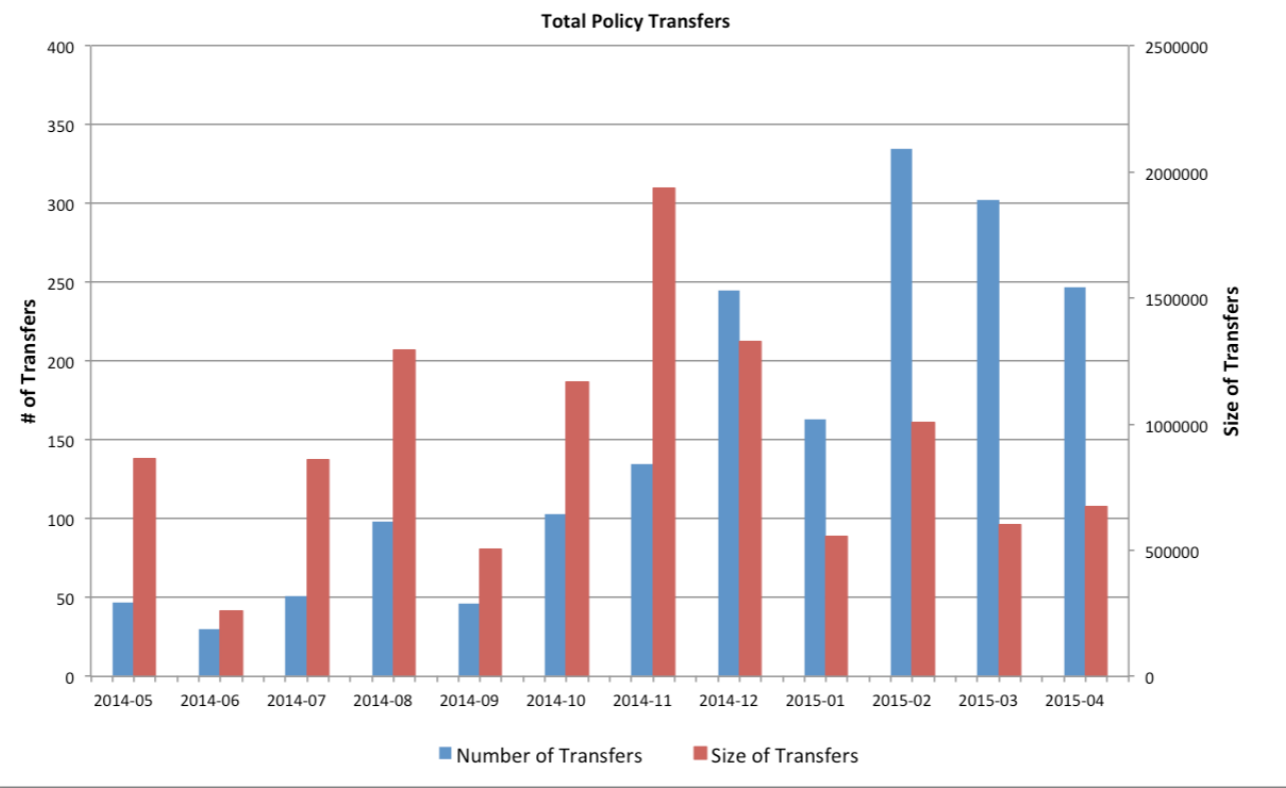
- Operational Highlights (end 2014):
  - Continued growth: 1,216 additional members in 2014
  - Member engagement: ~2,600 meeting attendees
  - 112 training courses to 2,290 members
  - 2,479 /22 IPv4 allocations & 1,874 IPv6 allocations
  - 23% of our members have their resources certified
  - More than 7,550 active RIPE Atlas probes
  - 2.6 million RIPEstat users (up from 1 million in 2013)
  - 32,000 Customer Service requests

- Financial Overview:
  - Net result of EUR 3.4 Million
  - This will be placed into our reserves tax free
  - Reserves are 25.3 M (119% of total expenses)
  - Operational expenses were 3% lower than budgeted
  - Staff numbers are 137 FTE (1 FTE over budget)
  - Cost per member is still falling (2% lower than 2013)

- Maintaining a strong registry
- Conducting effective outreach and external relations throughout our service region
- Consolidating and improving our entire service offering
- Refining both our internal and external processes to provide further efficiency

- With so much going on globally, it's important we remain focused on **our** region, and this is being stressed to our staff - Our region is our priority!
- A greater presence throughout the region: via member lunches, regional meetings, training, etc.
- With this increased presence, we get greater knowledge of our members' needs
- Working internally to ensure staff is aware of importance of membership follow-up!

- IPv4 transfers under the policy - upwards trend



- Also see increase in mergers and acquisitions
- 2,500 holders of 4,700 legacy resources contacted
  - Around 700 have chosen one of the available options

- RIPE NCC service updates throughout the week with much more detail (all recorded and archived)
  - Still to come this week...
- DNS update - Thursday, 09:00
- IGF developments - Thursday, 14:00
- Routing Information Service (RIS) - Thursday, 14:00
- RIPE Database software functionality - Thursday, 14:00
- IPv6 updates - Thursday, 16:00
- RIPE Atlas advanced topics workshop - Thursday, 18:00
- NRO Update - Friday, 09:00

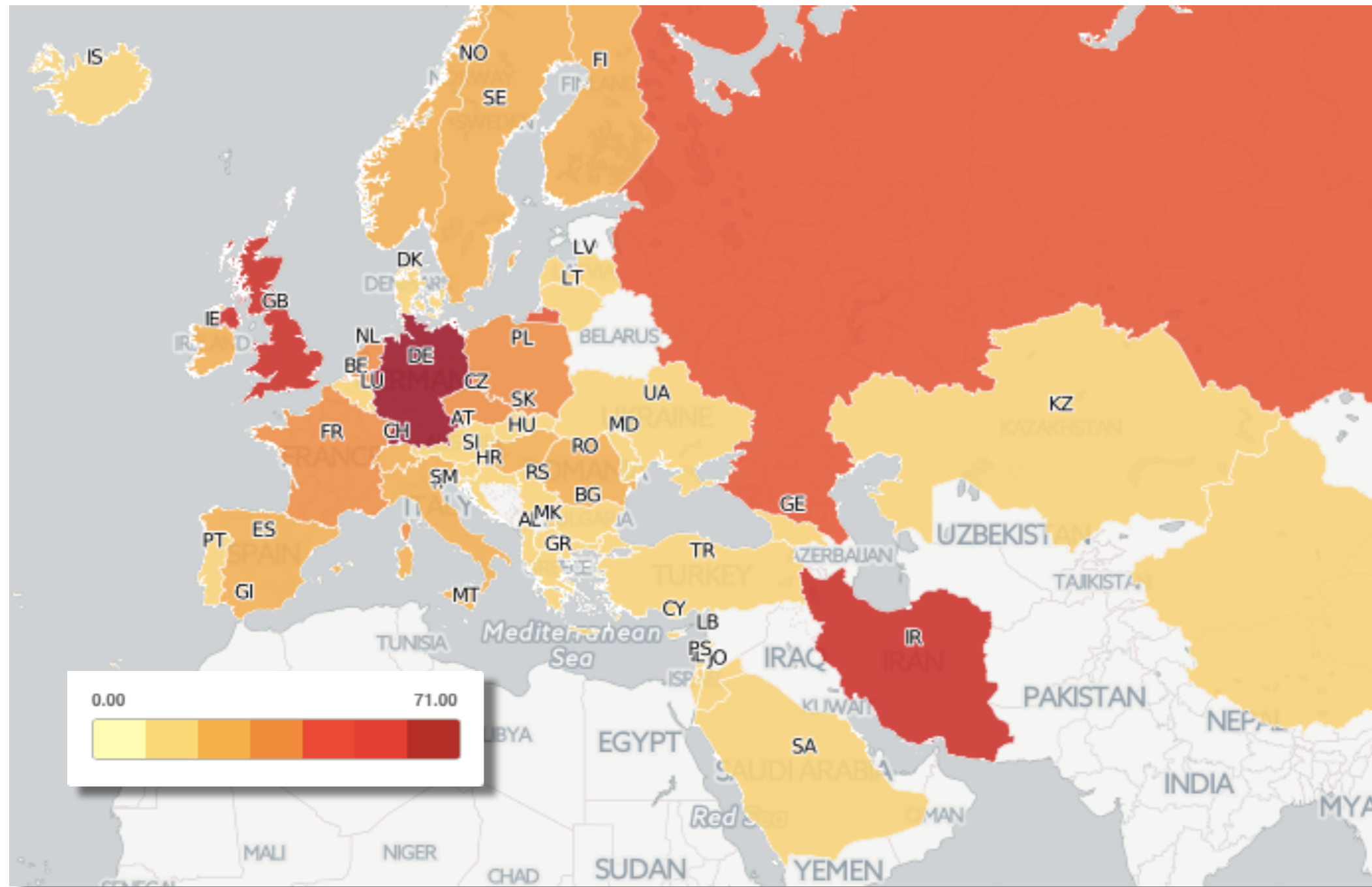


- We completed our 2013 Survey actions and published a report:
  - Improved DB and integration with LIR portal
  - Enhanced support via phone, LiveChat and language
  - Simplified GM registration and voting procedures
  - Restructured website and improved search functionality
  - Increased involvement with academic community
  - Strengthened our relationship with governments and LEAs
  - Expanded our e-learning opportunities
  - Translated (RU, Arabic) summaries of current proposals

- The latest feedback shows we are on track but there is more hard work to be carried out:
  - Continue with accountability and transparency efforts
  - Ensure value for money for all members
  - Promote wider involvement for both GM and PDP
  - Further simplify procedures where possible
  - Ensure engagement throughout the service region
  - Translations valued but costs need to be contained
  - Maintain high training standards (new RIPE NCC Academy IPv6 Training Course in early June)

- We are very pleased with this engagement and feedback approach and want to continue with this
- In mid-2016 we look forward to hearing more of your feedback via our large-scale online survey
- We appreciate feedback at all times and through all our channels:
  - RIPE NCC-organised meetings
  - Member Lunches and Training Courses
  - Assisted Registry Checks
  - Online, mailing lists, social media, etc.

- 550 GM vote registrations from 49 countries



- Two new Executive Board members were elected in May 2014 (Salam Yamout and Maria Häll)
- Two EB seats are available today, including an extra seat, to give us seven board members elected by you
- Your elected Executive Board will guide the RIPE NCC moving forward
- Your direction is essential - please vote!

